Answer questions from <u>two</u> options Answer all questions from the options you have studied

Section D : Organisational Psychology Answer <u>all</u> questions.

13 Jin and Kasem each manage a group of workers. Jin allows each of her workers to take responsibility for part of a project from start to finish. Kasem invites his group of workers to meet socially. Both Jin and Kasem say their approach to management will meet the needs of their workers

From McClelland's theory of achievement motivation,

(a) Explain which need is being met by Jin. [2]					
(b) Explain which need is being met by Kasem. [2]					

Commented [JV1]: The command term 'explain' here is given in relation to the context. The answer should be fully linked to the stem

Commented [JV2]: Aim to answer in 2-markers

words for

Commented [JV3]: Underline

14 (a) Outline what is meant by 'valence' from Vroom's VIE theory of motivation. [2]	Commented [JV6]: 'Outline' is an AO1 command term. Simply
Ans.	
'Valence' refers to the	
" '	
(b) Explain one reason why Vroom's VIE theory of motivation could be considered	
holistic. [2]	
Ans.	
Vroom's VIE theory is holistic to the extent that	

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15 Lucy owns a restaurant. She pays her workers a good salary but notices they are not satisfied with their jobs. Lucy reads about Herzberg's two factor theory of job satisfaction and thinks her workers will be more satisfied if she provides them with motivators.

(a) Suggest two ways that Lucy could provide her workers with 'motivators'. [4] Ans. Firstly, Lucy could provide recognition in the form of	Commented [JV10]: When two of something is asked for, make sure to give
(b) Explain one weakness of Herzberg's two factor theory of job satisfaction. [2] Ans. One weakness is that it does not account for	Commented [JV13]: 'Explain' here is an

15 (a) Describe the study by Cuadrado et al. (2008) on leadership style and gender.	[6]	Commented [JV15]: Describe is an AO1 command term. You have to
Ans.		
Cuadrado et al. aimed to investigate whether 136 psychology students from		
Stereotypically masculine behaviour involved	-	
Results showed that contrary to researchers' expectations, supervisors were assessed		
		Commented [JV18]: Always organise any study

(b) Evaluate the study by Cuadrado et al, including a discussion about self-reports

Evaluation in your answer can include strengths, weaknesses and a discussion of issues and debates. [10] Ans. The <u>use of self-reports</u> in the study by Cuadrado et al. was a strength given i . However, use of self-reports can create the problem of Application to everyday life is another relevant consideration. To the extent that Finally, with respect to the idiographic versus nomothetic debate, Cuadrado et al. adopted a However, collecting qualitative data would have

Commented [JV19]: 'Evaluate' is an AO3 command term. Make sure to present only strengths and weaknesses in response - no descriptions

Commented [JV20]: The topic given in the 10-marker will *always* be

Commented [JV24]: Make sure to *NOT* include these things in the 10-marker. They are not creditworthy:

Commented [JV27]: Signpost every paragraph by

Commented [JV29]: Context and analyses is evident in

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